

United States Postal Service®

# INDUSTRYALERT

March 15, 2019

## Retirement of Vice President, Supply Management

Postmaster General Megan Brennan announced the retirement of Susan Brownell, Vice President, Supply Management, effective March 29. Excerpts from her announcement are provided below.

Since being named Vice President, Supply Management, in March 2006, Susan has proven to be a trusted leader and valuable voice in the development and implementation of world-class supply chain management strategies at the Postal Service.

In orchestrating the Postal Service's supplier relationships with more than \$13 billion in annual expenditures and \$6 billion of inventory, Susan built a culture of excellence keenly focused on developing people, strengthening relationships, and embracing innovation.

Time and time again, Susan delivered significant cost savings through the successful implementation of category management strategies and the adept leveraging of supply markets.

Most noteworthy have been Susan's efforts to promote cross-functional collaboration with internal stakeholders and forge positive supplier relationships. She has been the driving force behind the Postal Supplier Council, the Annual Supplier Performance Awards program, and the Supply Chain Advisory Council. Additionally, her advocacy for supplier diversity and sustainability has garnered numerous awards for the Postal Service.

Susan has made her imprint on just about every major acquisition made by the Postal Service for more than a decade. Her work will have a lasting, positive impact on the USPS for generations to come.

Mark Guifoil will serve as Acting Vice President, Supply Management, effective April 1. Mark has been an executive since 2002, serving in his current position as the Manager, Supply Management infrastructure, since December 2017.

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